

February 05, 2025

Re: Potential for Tariffs on All Canadian Goods Going into the USA

Dear Valued Customer,

On February 1st, 2025, USA President Donald Trump signed an executive order to apply a 25% tariff to all goods entering the USA from Canada. This tariff was originally planned to be effective on February 4th but has been paused for 30 days to allow for further negotiation between the Canadian and USA Governments.

Although we sincerely hope that negotiations will result in the removal of this tariff threat, Cancarb will have to respect any announced tariff by the US Government and have no choice but to apply the tariff to all products sold to our customers in the USA.

If a tariff is implemented, on the effective date, your invoice from Cancarb will include the cost of the tariff. The tariff will be calculated on the cost of the goods only and exclude the freight cost. If the tariff is removed in the future, Cancarb will stop charging for it on the date it is discontinued.

We understand and appreciate the potential financial burden any tariff on our products could represent to our esteemed customers and will continue to advocate against it to all levels of government in Canada. We also encourage you to do the same to your government, so they may understand and seriously consider the negative impact this will have.

If you have any questions or concerns, please contact Cancarb's Americas Marketing Representative, Chris Sawicki.

Sincerely,

Brad Thompson
Director, Global Sales and Marketing

cc: Chris Sawicki