



Technical Marketing Representative

Cancarb is a leader in the development, manufacture and global marketing of medium thermal carbon black. With a capacity of 45,000 metric tonnes per year, our plant in Medicine Hat, Alberta, Canada is the world's largest of its kind. The company's Thermax® brand products are supported by local distributors in 44 countries. Committed to responsible development, Cancarb's management process is certified to ISO9001, ISO14001, and complies with the Alberta Enform/COR standard for Health and Safety management. Our plant is combined with a 42 MW waste heat power generating facility.

We are looking for talented people who have energy for change, can build relationships, and deliver sustainable results.

Responsibilities:

Reporting to the Vice-President of Marketing, the successful candidate will play a key role in Cancarb's technical marketing activities throughout the company's various distribution channels. The candidate will also be the marketing lead for the company's product and application development effort.

Qualifications:

- University degree in chemistry, materials science or chemical engineering.
- Master's degree an asset.
- Minimum 5 years sales/international experience in a related technical capacity.
- Technical writing capability.
- Strong communications skills.
- Proven analytical and problem-solving skills.
- Proven ability to develop ideas thru to their execution.
- Strong team player and builder.
- Detailed knowledge of carbon black and its industrial applications an asset.
- Excellent computer desktop application skills including PowerPoint.
- Second language skills an asset.

This position requires candidates to:

- Provides global technical support across all applications.
- Work closely with Marketing Managers to provide technical sales capacity.
- Interface between R&D and Marketing department.
- Prepare technical bulletins.
- Creates and makes technical presentations/gives conference papers.
- Provide technical support directly to customers.
- Attend technical conferences.
- Provide application development ideas to R&D.
- Coordinate distribution of technical outcomes/efforts.

Those who satisfy the above requirements and are interested in applying for this position are invited to send their resume, quoting "**Technical Marketing Representative**" to recruitment@cancarb.com by May 17, 2018.

Candidates considered for an interview will be contacted directly. All other resumes will be kept on file for future consideration. Thank you for your interest.

*For a complete list of Cancarb's trademarks and the countries where they are registered go to www.cancarb.com/trademarks.html